

ACTIVANT LABOREXPERT



A POWERFUL ESTIMATING TOOL FOR THE CUSTOMERS YOU SERVE

Activant LaborExpert® is a powerful, electronic labor-estimating tool that provides exact labor times based on the Mitchell Repair Labor Estimating Guide. In addition, LaborExpert comes fully integrated with Activant PartExpert,® the most comprehensive parts eCatalog in the industry. Distributors with LaborExpert can offer full access to estimation data for all their customers with dial-up or browser-based connectivity, further encouraging new sales, strengthening their customer relationships, and positioning the distributor as a trusted source for parts and labor information.

Eliminate Paperwork and Guesswork

Hardworking distributors know that the survival of their business depends on the success of their customers such as service chains and independent service dealers. Unfortunately, many of these customers still lack the quality estimating tools they need to maximize repair and service sales. Without automation, the paperwork for estimating is time-consuming and error-prone. Technicians often rely on past experience and guesswork. Guessing incorrectly cuts into profits and restricts business growth—and that can mean fewer parts ordered from the distributor.

A Win-Win Situation

LaborExpert allows distributors to provide valuable estimation data to their customers automatically, supporting the growth of their businesses and encouraging relationships with new customers.

LaborExpert streamlines and enhances the entire estimating process. Labor and parts information can be accessed together and appear on the same screen for fast, accurate job estimating. Service shops are able to choose between flat rate or factory times for their billing. They can view the suggested technician skill level necessary to perform each job. LaborExpert also supports more revenue based on sales for additional services or billing for extra time required.

BENEFITS

- Strengthen customer relationships
- Drive more sales for customers who order from the distributor, such as service shops
- Add new customers requiring a single, reliable source for both parts and estimation data
- Enable service shops to streamline the entire parts and estimating process with better margin control and enhanced service

KEY **BENEFITS** FOR DISTRIBUTORS WITH ACTIVANT LABOREXPERT



View Parts and Labor Data Together

Integrated parts/labor screens, plus other features, help streamline the estimating process.

- View parts and labor data without having to toggle back and forth from one screen to another
- Identify and locate any job quickly with a labor description index
- Speed the estimation process with help keys and navigation aids

Support Accurate, Industry-Standard Estimates

LaborExpert supports consistent, standardized estimates.

- Create accurate labor times based on the Mitchell Repair Labor Estimating Guide
- Reduce “peaks and valleys” in technician productivity, as well as end-of-the-day schedule conflicts
- Ensure proper consistency in billing
- Enable even new hires to create industry-standard estimates

Provide Comprehensive Coverage

Service shops can optimize the parts ordering process, increase ordering accuracy, and reduce returns to the distributor

- Access information on 2,900 product lines and 4,000,000 parts
- Integrate other Activant database products for even more information

Increase Sales for Service Intervals

The Activant Service Intervals Plus™ option supports more sales for parts and service.

- Produce fast, accurate estimates on the spot for repair and service customers
- Suggest major, minor, routine, and severe maintenance based on manufacturers’ schedules
- Validate estimates with the Mitchell Repair Labor Estimating Guide, the industry’s recognized standard for estimating

Reduce Training, Improve Productivity

Service personnel and technicians can use interfaces that are consistent with their other Activant products.

- Reduce training time for both novice and seasoned personnel
- Boost productivity, helping to reduce the cost-per-sale

Improve Billing

Distributors can help their customers increase revenues and ensure payment for the work actually performed

- View add-times and combinations with every job
- Increase billing accuracy and expedite the billing process with automated features

ABOUT ACTIVANT

Activant, a leading technology provider of business management solutions serving small and medium-sized businesses, offers customers tailored proprietary software, professional services, content, supply chain connectivity and analytics. Activant’s systems are designed to help customers increase sales, boost productivity, operate more cost-efficiently, improve inventory turns and enhance trading partner relationships.

To learn more about this or other Activant products and services, please call 800.380.9015.



ACTIVANT

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