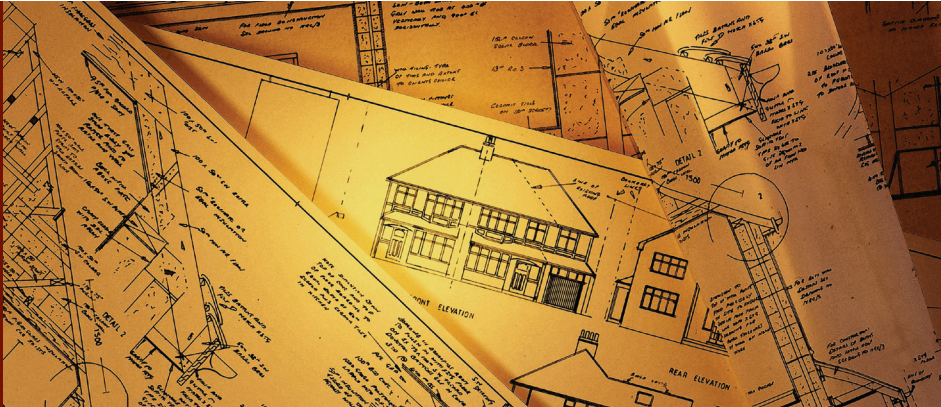


# ACTIVANT PROFESSIONAL ESTIMATING



## ADAPTABLE TO YOUR ENVIRONMENT

Professional Estimating adapts to the way you do business, not the other way around, by using your database of SKUs, item numbers, descriptions and price structures. It handles special orders and the global search-and-replace feature helps you adapt your system to changing inventory and individual building techniques.

From Plans to Purchase Order, Professional Estimating converts takeoff quantities to ordering quantities, including waste on a per-item basis, and then rounds up to the nearest practical shipping unit. For framing, the system calculates lengths for rafters, joists, etc. But before creating a quote, it automatically converts all lumber to your stocking lengths or to a special order item depending on your preference!

Professional Estimating easily interfaces with your POS system, so there's never a need to re-key a number. Professional Estimating lets you choose your export format to send to your POS system, including delivery load. The system allows the user to define a "load list" and send to your POS one load at a time, if you choose to do so.

### Complex Roofs & Floors are Easy with Integrated Takeoff Tool

You'll be able to create estimates for complex roofs and floors using the integrated Takeoff Tool. Simply lay out your plan on the digitizer or import and use a PDF file of the plan while the on screen wizard guides you through each stage of the process. You supply the area and the pitch of the area and the system will complete the roof. When completed the system will prompt you for the Hips, Valley and Ridge's of the roof. The same techniques are used in our joist layout and take-off program. You'll click the stylus at key points on the plan and the system does the rest. And, the system remembers right where you left off.

When finished measuring items on the plan, all takeoff values transfer into Professional Estimating as easy as click to select measurement and then click send button. Professional Estimating will run the calculation and calculate all required items for the material list and presented in your stocking units on the material list.

## BENEFITS

The accurate estimates you produce with Professional Estimating lead to critical, cost-saving benefits for you and your builders:

- Provide reliable accurate materials list
- Reduce estimating time up to 50-70% and deliver estimates quicker
- Provide labeled graphics for builders and contractors providing better customer service
- Reduce or eliminate return trips to job site reducing the cost of delivery



## KEY BENEFITS OF PROFESSIONAL ESTIMATING

With the Takeoff Tool, you'll be able to display and print a layout of the floor or roof system. You can label and print out sections for builders and sub-contractors. And, you can easily access an estimate you did months ago, make modifications, re-price it and then reprint it.

### **Make it easy for builders to do business with you.**

If you make your builders' job easier and more profitable, they'll keep coming back. Start with delivering an estimate quickly. With Professional Estimating software, you'll reduce estimating time up to 50-70%, giving your estimator more time to do a thorough job and present a more detailed and informative estimate. Plus, builders that do their own estimates with our Professional Estimating for Builders software can interface with your system.

Deliver the service they expect, from estimate to delivery:

- Increase customer confidence
- Reduce estimating time up to 50-70% and deliver estimates quickly
- Reduce or eliminate return trips to job sites
- Organize job information, including notes for each stage
- Modify existing take-offs quickly
- Provide detailed reports for builders and sub-contractors

### **An investment in automation also pays you in increased sales and profitability.**

Professional Estimating's complete bill of materials goes beyond lumber to include drywall, insulation, rebar, mesh, paint—even plywood clips—as a by-product of the takeoff. If you list it, you're likely to sell it. It's that simple.

Are you participating in a competitive bid process? Professional Estimating uses your pricing structures, so you can submit a competitive estimate that meets your target margins. Professional Estimating saves you time in the office and in the yard. It will help you maintain optimal inventory levels through custom created delivery loads assigned for each takeoff item. There is no longer a need for costly re-keying or time-consuming reconciliation of human errors. With dealer-reported accuracy within 1%-2% of job requirements, you'll spend less time re-stocking returned products or making unnecessary trips to the job site.

With Professional Estimating you'll retain your best employees and build loyal customers that rely on you for high-quality estimates and products!

### **ABOUT ACTIVANT**

Activant, a leading technology provider of business management solutions serving small and medium-sized businesses, offers customers tailored proprietary software, professional services, content, supply chain connectivity and analytics. Activant's systems are designed to help customers increase sales, boost productivity, operate more cost-efficiently, improve inventory turns and enhance trading partner relationships.

**To learn more about this or other Activant products and services, please call 800.688.9606.**



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