

# PERFORMANCE DRIVER SUITE



## A PERSONAL PRODUCTIVITY TOOL TO PROACTIVELY MANAGE YOUR BUSINESS

Executives and managers are faced with daily pressures to make strategic business decisions. Information is plentiful but difficult to access and interpret. As companies strive to improve their businesses, they realize the need for reliable tools to help them make the right decisions at the right time.

Unlike other products that only provide a simple dashboard of business metrics, Activant's Performance Driver Suite provides a unique, tailored, personalized host of analytical and transactional tools.

The Performance Driver Suite ties multiple systems and datasets together and updates information as often as you like. The graphical presentation layer allows you to drill down and analyze root cause and then immediately execute corrective actions. System administrator tools allow configuration and security controls at group and individual levels.

With Rules, the system highlights information when a condition you specify is met. For example, you can define a rule to notify you when sales are below your previous year.

Performance Driver Suite lets you proactively monitor your business and execute actions to realize continuous business improvement.

**“We purchased Performance Driver Suite to get a graphical snapshot of the business. We’ve found that employees are making decisions based on the endless supply of up-to-the-minute information contained in the dashboards. Productivity has increased immensely. Our managers spend less time creating reports and instead, click on dashboard metrics to obtain specific details on any given business activity.”**

SHANE MACISSAC  
DIRECTOR OF INFORMATION TECHNOLOGY  
S&D SMITH CENTRAL SUPPLIES

## BENEFITS

- Understand your business performance, make proactive decisions and control your business operations
- Drill down on information to gain understanding of root cause and effect
- Provide the right information to the right people in an intuitive format
- Access information from multiple data sources

## KEY BENEFITS OF PERFORMANCE DRIVER SUITE

### Help Sales Representatives and Managers Focus on Key Accounts

- Focus on customer relationships
- Increase sales
- Manage sales force performance
- Track sales trends
- Compare same data from different periods
- Control inventory for better customer service and profitability

**“Since installing Performance Driver Suite, our owner and managers can easily see ‘how we’re doing’ all day long. When our owner is out of town, he can log on, view the Performance Driver and get information quickly and easily. Sales managers rely on weekly reports to bring management up to date while our accounting department is no longer required to print and distribute daily reports. The ease and functionality of this product has had a substantial impact on our day-to-day operations.”**

TERRI B. ZETROUER  
VICE PRESIDENT, CHIEF ADMINISTRATIVE OFFICER  
BUCK LUMBER AND BUILDING SUPPLY, INC.



The Performance Driver Suite uniquely provides analytical tools.

### Scan the Daily Performance of Your Business for Better Operational Management

- Understand your business performance, make proactive decisions and maintain control of all your business operations
- Make better business decisions by asking the right questions
- Drill down on information to gain understanding of root cause and effect
- Set targets and alerts that allow the system to proactively monitor your business
- Recognize opportunities
- Identify problems
- View data in real time
- Integrate data from multiple sources

### Performance Driver's Security Features Help You Customize Dashboards for Individual Use

- Provide the right information to the right people in an intuitive format
- Set up customized dashboards using wizards-not complex SQL commands
- Specify group level and individual security parameters

### Get Started Today—Rapid Deployment for Minimal Cost

- Improve accountability by empowering staff with the right technology
- Access data anytime, anywhere through the Internet
- Invest in a scalable system that grows with your needs

#### ABOUT ACTIVANT

Activant, a leading technology provider of business management solutions serving small and medium-sized businesses, offers customers tailored proprietary software, professional services, content, supply chain connectivity and analytics. Activant's systems are designed to help customers increase sales, boost productivity, operate more cost-efficiently, improve inventory turns and enhance trading partner relationships.

To learn more about this or other Activant products and services, please call 800.688.9606.



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